



# Century Homes



**WE WON'T JUST SELL YOU A PROPERTY - WE WILL HELP YOU TO BUY ONE!**

**WE BELIEVE IT'S WHAT MAKES US THE BEST !**



### ¿WHY?

Our dedication to complete client satisfaction; consideration of client needs and a desire for future development and prosperity in the industry leads us to reinforce our position in the marketplace, to promote our principles of working dynamically and to increase our commitment to providing a higher level of service.



### ¿HOW?

The management at Century Homes has the vision and commitment to provide complete customer satisfaction in real estate and to serve the needs of clients who appreciate the values of honesty and professionalism in business.



### ¿WHAT?

We believe we are at a level to deal with the future. The face of real estate is ever changing and we strive to be the best by providing an increasing number of complimentary services at the very highest level because we believe that

**YOU DESERVE MORE!**

CENTURY HOMES was created to meet Client real estate requirements in the Veliko Tarnovo region. During 6 years of business, we have become the local leader in this field.

## 5 reasons to work with us!

6 years experience working with clients

Transparency and integrity in action

Continued efforts to provide quality services

Individual approach to every Client

We listen and consider your needs



## And 5 more!

Attention to detail

Qualified, trained and personally involved agents

We will exceed your expectations and more!

64% of our Clients are from recommendations

Our team is our strength!

Our experienced team focuses on achieving the best value for your property, best property for your needs and the best service in our sector.

Our business ethics and knowledge of law, which we strictly follow, demonstrates our commitment to offer only the very best service to our Clients.

**www.ch-eu.com**

## FAQ's

### 1. What is the difference between Century Homes and other real estate agents?

We are dedicated to complete Client satisfaction, your needs and desires, because we believe that **YOU DESERVE MORE!** Come meet with us and we will explain in detail.

### 2. What are the steps to take if I want to use Century Homes?

It's easy, just contact our office or agent and we'll meet with you and listen carefully to your wishes and needs and explain in detail the process.

### 3. If I agree to work with a Century Homes agent, am I tied to them?

You are not tied to anything with us, if you don't buy or sell through us, there will be nothing to pay.

### 4. What do I owe to Century Homes, for the services I use?

**"NO DEAL, NO FEE!"** So, see what's on offer and you can evaluate for yourself.

### 5. What if I already use the services of another agency?

We think you'll see the difference for yourself; this will add to our motivation, so do not hesitate to tell us.

### 6. Can I sign up for the e-mail news?

Of course! Even if you only want to be familiar with market trends, recent news and current statistics for the region.

### 7. Who are your customers?

We have a wide range of clients who are all equally important to us, they include young families, students, doctors, lawyers, businessmen, construction and investment companies and numerous foreign nationals.

## What do you get?

An individual professional agent.

A legal team

you can trust for advice and support



A contact 24 hours / 7 days a week

### OPEN HOURS

Monday - Friday  
9.00 - 19.00

Saturday  
10.00 - 16.00

and to view properties even out of the open hours

Easy and useful website available in 3 languages for jobs and over 1,000 current properties



search by map



Participation in our **PROMOTIONS AND GAMES!**

**www.ch-**

# SERVICES

## Buyers and Sellers

Our commitment to you is honesty, responsibility and satisfaction.



**WE DO NOT AIM TO BE DIFFERENT, WE ARE DIFFERENT!**

## Rentals

We are not the first to offer rental properties, we are the first to establish a „LEASING AND PROPERTY MANAGEMENT „ team.



## Loans

Our mission is to help you to find the best deal on credit depending on your income and your chosen property.

## Legal Services

Your Security and Protection is our number one goal, our in-house legal team will oversee each and every transaction.



## Construction and Renovation

Whether you are buying or selling with us, you can use the services of our own



Chamber of Construction for 10 years and enjoys a flawless reputation.

# Statistics

Visit [www.ch-eu.com](http://www.ch-eu.com) to see what makes it one of the best corporate websites in the business. Updated daily with properties and advice to our clients.

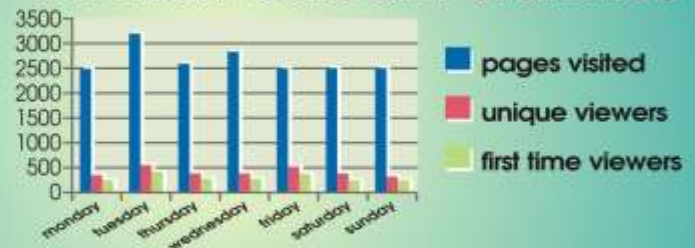
## Site Viewers



Our website is visited daily by more than 300 unique clients and properties viewed more than 2,000 times by potential buyers.

Lastly, and perhaps most importantly, we have excellent positioning on the first page of search engines. Managed in 3 languages - Bulgarian, English and Russian, makes information accessible

## www.ch-eu.com-Statistics



Statistics show that 6 out of every 10 buyers who register with us buy property in less than three months, and that each property published on our website is visited more than 600 times per month thereby greatly increasing the seller's chance of finding a potential client by using our services.

## Company prognosis



The Managing Director of Century Homes, Kaloyan Ganev has good reason to be confident about the future of the company, despite the recent recession his company has shown strong and consistent growth.



**Kaloyan Ganev**  
Manager

At **Century Homes** we offer a personal and professional approach in service to you

Our goal is to exceed the expectations of our clients and to build a reputation based on honesty and integrity in everything we do. To display professionalism and dedication to our Clients, to provide care and good advice to anyone who needs it, whether they be an existing Client or a prospective candidate.

Our reputation is at such a high level because high standards are maintained and each member of the team was selected for their commitment to these values.

## **Always FIRST in the property market in the veliko tarnovo region**

- #1** To provide a corporate website for properties in the area [www.ch-eu.com](http://www.ch-eu.com)
- #1** To offer "FOR SALE" and "TO RENT" signs at properties
- #1** To present **photographs of properties** to foreign visitors
- #1** To show locations of our Properties using **GOOGLE Maps**
- #1** To provide layout **diagrams of the property**
- #1** To provide **Details, Features and Extras buttons** on our website for each property
- #1** To email our **newsletter for news and hot offers** on a weekly basis.
- #1** To issue a Journal each month
- #1** To create a web application "**MY CENTURY HOMES**"; a unique feature automatically matching your criteria information from the database and automatic disclosure.



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